## PROFIT AND LOSS STATEMENT FOR THE PERIOD JANUARY 1, 2016 TO MARCH 31, 2016

|   | January 1 to         | March 1 to     | Totals for                              |
|---|----------------------|----------------|---|
|   | February 29, 2016    | March 31, 2016 | CY 2016                                 |
| Income:   | ·                    |                |   |
| AM Cash Fees                                      | \$ 2,439.00          | \$ 1,567.00    | \$ 4,006.00                             |
| PM Cash Fees                                      | \$ 1,689.00          | \$ 649.00      | \$ 2,338.00                             |
| Total Cash  | \$ 4,128.00          | \$ 2,216.00    | \$ 6,344.00                             |
| White Tickets Redemmed                            | \$ 10,100.00         | \$ 6,630.00    | \$ 16,730.00                            |
| Miscellaneous                                     | \$ 282.00            | \$ -           | \$ 282.00                               |
| Total Income:                                     | \$ 14,510.00<br>\$ - | \$ 8,846.00    | \$ 23,356.00                            |
| Expenses:   | \$ -                 |                |   |
| Directors Fees                                    | \$ 4,821.00          | \$ 3,078.00    | \$ 7,899.00                             |
| STAC Fees   | \$ 295.00            | \$ -           | \$ 295.00                               |
| ACBL Fees   | \$ 1,499.43          | \$ 876.02      | \$ 2,375.45                             |
| Water (Sparklets)                                 | \$ 82.01             | \$ -           | \$ 82.01                                |
| Trash Pickup                                      | \$ 149.01            | \$ -           | \$ 149.01                               |
| Hospitality                                       | \$ 1,496.37          | \$ 499.43      | \$ 1,995.80                             |
| Equipment   | \$ 671.90            | \$ -           | \$ 671.90                               |
| Website - Howard Bishop                           | \$ 53.75             | \$ 15.00       | \$ 68.75                                |
| Maintenance & Repair                              | \$ 256.59            | \$ -           | \$ 256.59                               |
| Cleaning (Petra)                                  | \$ 1,670.00          | \$ 520.00      | \$ 2,190.00                             |
| Rent  | \$ 2,045.00          | \$ 1,650.00    | \$ 3,695.00                             |
| Postage   | \$ 50.20             | \$ -           | \$ 50.20                                |
| Security  | \$ 94.41             | \$ -           | \$ 94.41                                |
| Est. Electric & Water                             | \$ 300.00            | \$ 300.00      | \$ 600.00                               |
| Insurance   | \$ 251.00            | \$ 125.50      | \$ 376.50                               |
| Telephone   | \$ 151.20            | \$ 115.65      | \$ 266.85                               |
| Bridge Supplies                                   | \$ 810.42            | \$ -           | \$ 810.42                               |
| Supplies - Office                                 | \$ 135.37            | \$ 3.55        | \$ 138.92                               |
| Supplies - Housekeeping                           | \$ 139.92            | \$ -           | \$ 139.92                               |
| Miscellaneous                                     | \$ 488.50            | \$ 140.00      | \$ 628.50                               |
| Printing  | \$ -                 | \$ -           | \$ -                                    |
| Advertising - Signs                               | \$ 183.12            | \$ -           | \$ 183.12                               |
| Charitable Donations                              | \$ -                 | \$ -           | \$ -                                    |
| Training Materials                                | \$ -                 | \$ 10.03       | \$ 10.03                                |
| Making Boards                                     | \$ 460.00            | \$ 310.00      | \$ 770.00                               |
| 5   | ·                    | \$ -           |   |
| Total Recurring Expenses                          | \$ 16,104.20         | \$ 7,643.18    | \$ 23,747.38                            |
| O 12-3-3-   | , , -                | \$ -           | . , , , , , , , , , , , , , , , , , , , |
| Net Income (Excluding Non-<br>recurring Expenses) | \$ (1,594.20)        | \$ 1,202.82    | \$ (391.38)                             |

|                                       | January 1 to<br>February 29, 2016 | March 1 to<br>March 31, 2016 | Totals for CY 2016 |
|---------------------------------------|-----------------------------------|------------------------------|--------------------|
| Nonrecurring Income/Expenses          |                                   |                              |                    |
| Startup Expenses:                     |                                   |                              |                    |
| IRS Application Fee                   | \$ -                              |                              | \$ -               |
| Door Sign                             | \$ -                              |                              | \$ -               |
| Legal                                 | \$ -                              |                              | \$ -               |
| US Treasury                           | \$ -                              |                              | \$ -               |
| Consulting - Laura                    | \$ -                              |                              | \$ -               |
| California Filing Fees                | \$ -                              |                              | \$ -               |
| Web Design                            | \$ -                              |                              | \$ -               |
| Total Non-Recurring Expenses          | \$ -                              |                              | \$ -               |
| Sheets of white tickets sold          | 109                               | 62                           | 171                |
| Value of white tickets sold           | \$ 10,900.00                      | \$ 6,201.71                  | \$ 17,101.71       |
| Number of White Tickets Redeemed      | 1010                              | 663                          | 1673               |
| Value of White Tickets redemmed       | \$ 10,100.00                      | \$ 6,630.00                  | \$ 16,730.00       |
| Number of Tables Played               | 384.5                             | 231                          | 615.5              |
| Number of Play Days                   | 40                                | 25                           | 65                 |
| Average Number of Tables per Play Day | 9.61                              | 9.24                         | 9.47               |